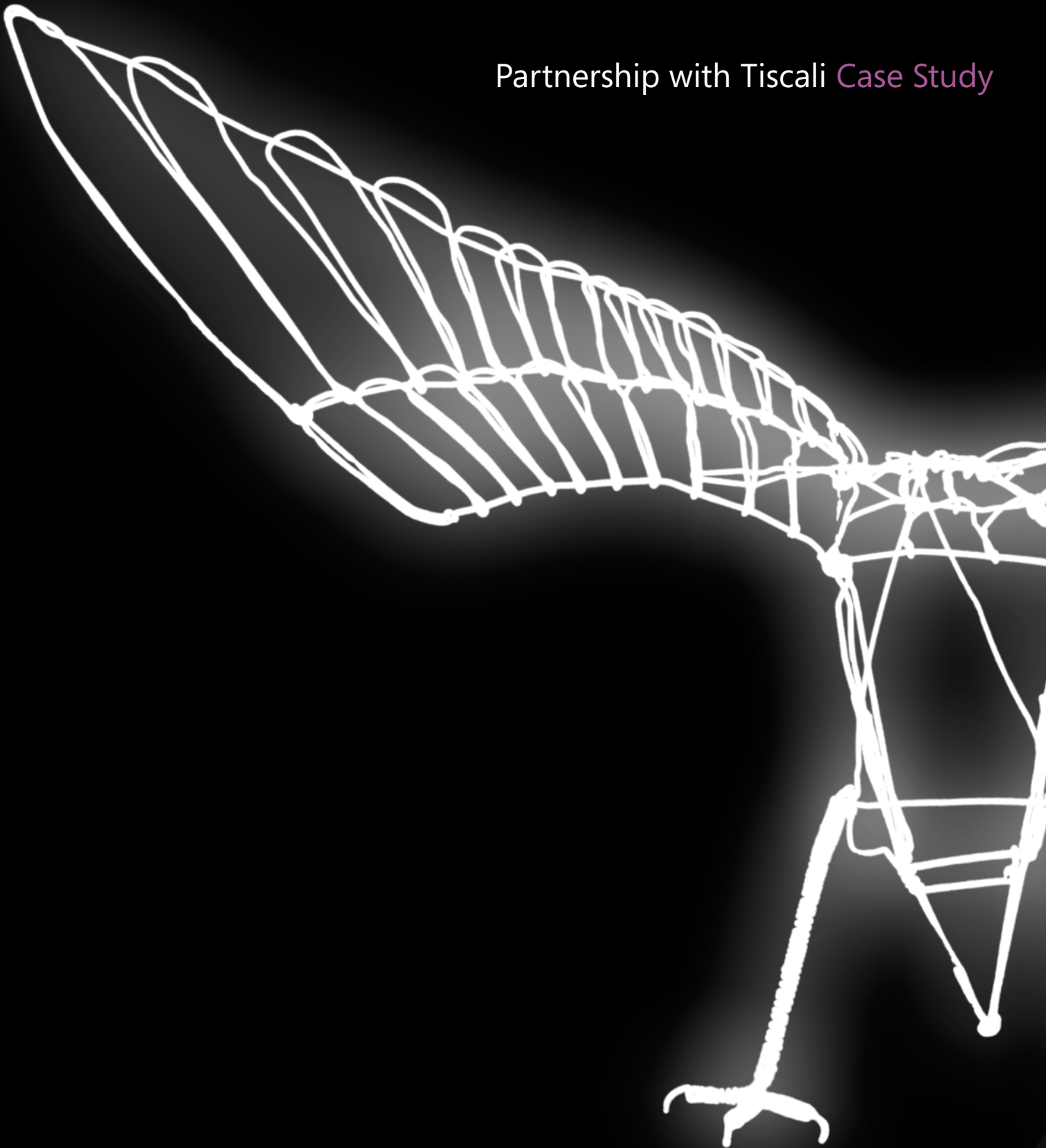




WIREBIRD

Partnership with Tiscali *Case Study*



Tiscali & Wirebird partner up

Tiscali, the broadband, telephone and media company, has partnered with IT services provider Wirebird to deliver an IPVPN solution for John Laing, one of the UK's leading investors, developers and operators of public sector infrastructure projects. Wirebird is managing the network roll-out across 37 John Laing sites under construction and management.

John Laing is currently using the network to exchange data between sites at various stages of completion. When the company wins a new project it sets up a temporary site which becomes a working project site with many employees. Once the construction of the project is complete John Laing then manages the site for a period of usually around 25 years.

All sites are using the communications network for email exchange and Citrix access and all John Laing employees can access their desktop remotely from any of the 37 sites.

Nathan Francis, Managing Director for Tiscali Business Services says: "John Laing often has many bids on the go at once and so the company requires a network that can be as dynamic as its business. Wirebird recommended a quality-enabled IPVPN from Tiscali to ensure that when the time was right for John Laing they could deploy VoIP across the network."

"Wirebird is quite rightly advising its customers to future-proof their network investments..."

Quality of Service (QoS) from Tiscali guarantees bandwidth levels for priority applications, which means that when the company begins to transmit voice across the network it will not be interrupted by other traffic.

Francis continues: "Wirebird is quite rightly advising its customers to future-proof their network investments with QoS enabled IPVPNs. Even if businesses are not ready for VoIP now, they may want to deploy it in the near future and with Tiscali's network they can easily do this."

Wirebird offers Tiscali's QoS as part of its MPLS connectivity solutions. It provides the complete WAN infrastructure installation, support and management. The company works alongside Tiscali to provide the full package, including PBX, VoIP products, connectivity, installation and support.

Nabeil Samara, of Wirebird's business services Division says: "Tiscali offers the best business solution for our requirements. In addition, they are also continuing to enhance their products and services which enables us to move forward with the technology."



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